



A real estate short sale occurs when a home is sold for less than is owed on it. Because the lender is being asked to accept a loss on their investment, they take a role in determining the sales price of the home. A successful short sale transaction requires experience, patience, and the ability to find solutions if problems arise during the escrow period.

As your short sale professional, I will:

- Determine the requirements of your lender to approve your short sale.
- Facilitate the submission of required documents from you to the lender including a "hardship letter" which speaks to changes in income and/or expenses.
- Determine a listing price for your home, and diligently market it for sale.
- Communicate regularly with your mortgage lender's short sale negotiator to work towards a selling price that they will agree to.

Call me for a FREE confidential Real Estate consultation.



Charlie Randall

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Ask me about home protection from Fidelity National Home Warranty (FNHW). Please visit homewarranty.com for contract specifics.

Realtors® offer the availability of a home warranty to protect their clients and receive no commission or compensation from FNHW.

This is not intended as a solicitation if your property is currently listed with another agent.